





Quadrant is dedicated to producing quality print executed in an extremely professional manner. We offer a flexible but cohesive range of print related services to business. Some of our customers are household names, others are literally just a household in themselves. All have two things in common. One is the expectation of the highest quality of service. The second is the knowledge that their projects couldn't be in safer hands. We know there's competition out there. Other print companies making grand claims. We welcome competition, because being the best is rarely easy.

Every business needs top class suppliers. However many provide an average service but are still used routinely regardless of performance. Expectations tend to diminish but change is considered a more painful option and resisted. One meeting with Quadrant could provide that catalyst for change ! Our partnership approach will have you thinking of us as an extension of your own company in no time. Test our own grand claims out and find out why we're relied upon by so many.



print Solutions:

finding the best way
to achieve your goal

Solutions? But don't printers just, well, print stuff? Absolutely right, and nobody will do that for you better than we will, but it might be that we can solve a few other problems along the way.

Depth of experience has taught us many things, key amongst which is the fact that often there's no standard method of achieving what's right for the customer. We've built our reputation on working directly with the customer to offer a total solution. That means every box ticked, every dot joined, every option explored. Were you one of our customers you would feel like a weight had been lifted from your shoulders.





print Precision:

Striving for perfection

What are you holding in your hands? Feels good doesn't it? Every textured detail required precision of design and precision in delivery. But the precision of our print work isn't our only area of quality. We're ISO 9001:2000 certified, meaning that every process follows strict procedures given the stamp of approval by the International Standards Organisation. Quadrant has delivered quality print for long enough to know that it's a complex and exacting job requiring a nurturing and painstaking approach.

We're proud of our approach, proud of our results, proud of our reputation, and proud of our clients.





Passion_{for print}

the uniting factor
at Quadrant

Doesn't sound possible does it? Dull and dirty, what's to feel passion for? YOUR project, that's what. We build the tissue around the bare bones of your concepts, we make your marketing mail-out a masterpiece, we live each project utterly until it is delivered, complete and perfect, back into your hands.

From the marketing teams through to the print rooms we realise how much trust you are putting in Quadrant, which is why we match that trust with our enthusiasm to achieve the perfect print result.



A print partner that
Listens

How well does your current printer know you and your needs?

We like to understand your business inside and out, because only then we can truly understand your needs. Only then can we exceed expectation, which has become something of a habit for us.

Not technical? No problem, we'll explain everything in as much detail and depth as you need to know. We take the time to talk you through every possibility and every option. We take the time to listen to your every hope and every worry concerning what we will always consider a business-critical project.





Design_{and print} for unparalleled continuity

We've proven over the years that combining the design and print processes achieves an unparalleled continuity. Reformatting and amendments are straightforward, but our in-house design studio has the breadth of consultancy experience to tackle the trickiest of challenges.

There need never be miscommunication between yourselves, your designers and your printers again – we'll design and print, and we have already established how much we will listen...





Digital_{print}

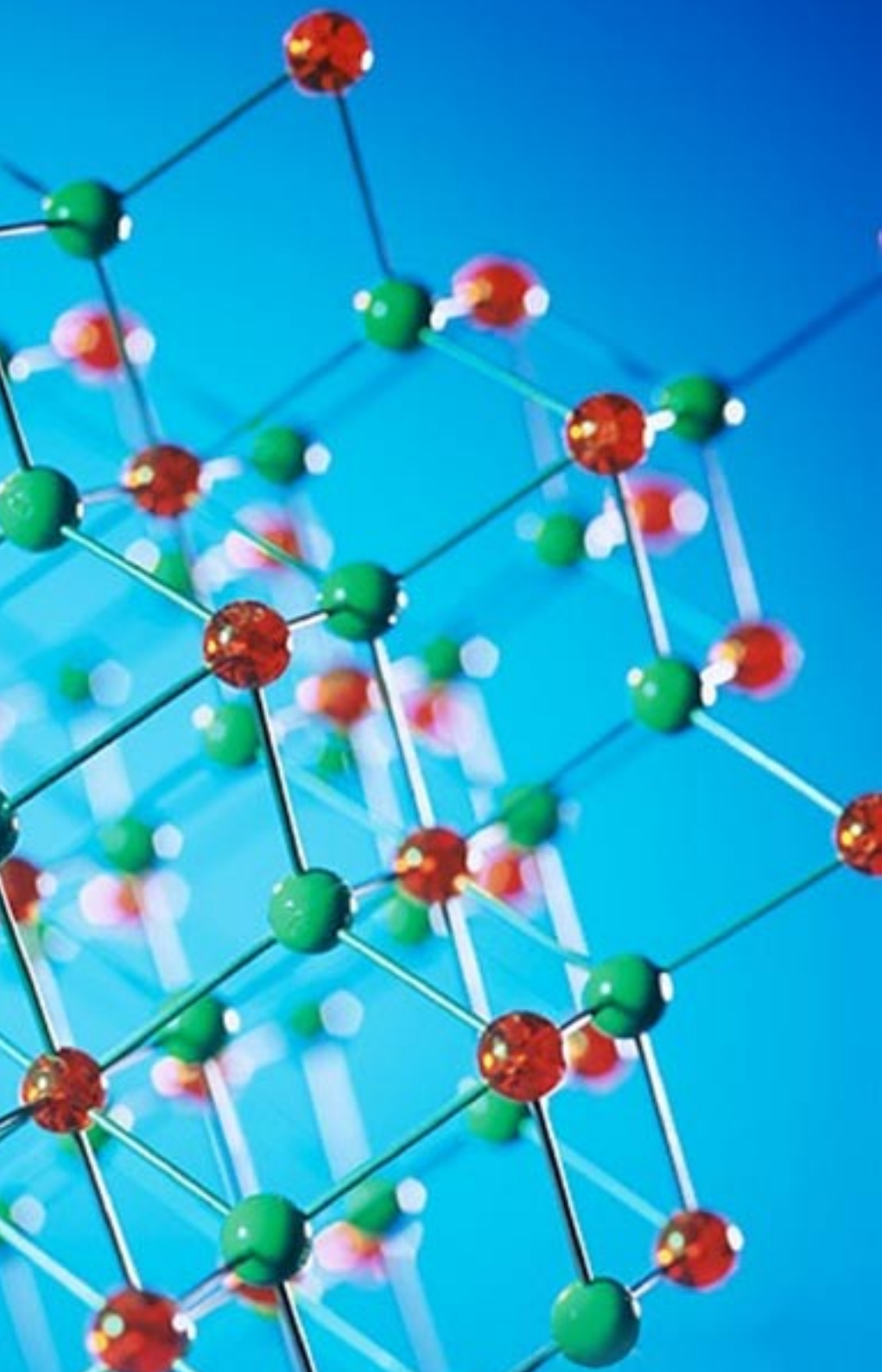
outpace the clock

The old clichés are true. Time IS money. Fortunately we're dedicated to saving you both.

Litho printing can be a time-consuming method, and might prove more costly for the smaller printing project.

Another solution for the printing challenge you've been set is digital print – we'll outpace the ticking clock and check the spiralling budget, leaving you to admire the quality of our state-of-the-art digital print work.





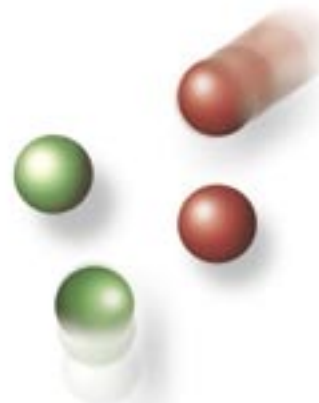
Fulfilment_{in print}

multi faceted solutions

So we've produced and delivered some print for you. You would be forgiven for assuming that our involvement is over with.

But we can add even more value to our service. Our fulfilment capabilities mean that we can stock your print run in a secure facility, handle the logistics of distribution or offer a full mail order system. We've even got our own customer response centre, saving you time and money in abundance. We're flexible, and can tailor our service to suit you.

Have a chat with one of the client liaison team if you would like more in-depth information about our fulfilment capabilities.





InSite^{into} your print

your access to
the print lifecycle

If we're to keep in continuous contact throughout the print lifecycle, we should exploit technology to the full. So we use InSite.

InSite is an online software system that we use to allow the customer complete access to every point of the printing cycle. Wherever you are, provided you have access to the internet, you can keep contact with your print project. You can submit the latest order, proof the content, make changes that will take place in real-time, and receive email notifications of change. Waiting times are reduced, errors eliminated, and your peace of mind restored.

Of course we still use the tried and tested wet and digital proofs as well. Having the choice of virtual and hard copy proofing gives you the ultimate flexibility for every situation.





the Linney Group

a valued resource

Worried about whether we've got the strength in numbers to handle your work time and time again? Concerned as to whether our skill set is sufficient to do something special?

Don't be.

We're confident we can take new challenges in our stride, and in the unlikely event that we can't...our stride gets longer. How? The Linney Group. Founded over 150 years ago the Linney Group incorporates five specialist companies. We are one of those five:

Quadrant Design and Print Solutions;
Linney Print;
Linney Direct (Fulfilment);
Linney Connect (Print Management);
Linney Design.

If your problem is something we can't resolve in-house, we simply talk to our sister companies. Problem solved.



Quadrant Design and Print Solutions was founded in 1969, and specialise in providing cost-effective printing solutions. We function within the tightest of time constraints, offer a turn-around seldom beaten, and always strive for perfection. Our all-in-one capability takes in the entire creative process right through to delivery, and our blue-chip client list returns time and time again. It's testimony to the way we do business that multi-nationals swear by us, and sole traders consider us part of their team.



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